Loran Scholars Foundation/Foundation Boursiers Loran

Financial Statements

For the Year Ended April 30, 2024



INDEPENDENT AUDITOR'S REPORT

To the of Loran Scholars Foundation/Foundation Boursiers Loran

Opinion

We have audited the financial statements of Loran Scholars Foundation/Foundation Boursiers Loran (the "Foundation"), which comprise the statement of financial position as at April 30, 2024, and the statements of operations, changes in net assets, and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as at April 30, 2024, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Foundation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

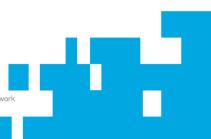
Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Foundation's financial reporting process.







Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
 evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting
 a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
 involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of the Foundation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Foundation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the
 disclosures, and whether the financial statements represent the underlying transactions and events in
 a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

RSM Canada LLP

Chartered Professional Accountants Licensed Public Accountants September 23, 2024 Toronto, Ontario

Loran Scholars Foundation/Foundation Boursiers Loran Statement of Financial Position As at April 30, 2024

	2024	2023
Assets		
Current Cash and cash equivalents (Note 4) Restricted short-term investment (Note 5(d)) Short-term investments (Note 5) Accrued interest and other receivables Prepaid expenses and other current assets	\$ 1,823,744 50,000 1,551,786 92,664 151,415	\$ 2,031,732 25,000 4,224,289 65,526 120,409
Long-term investments (Note 5)	3,669,609 22,898,324	6,466,956 17,708,599
	\$ 26,567,933	\$ 24,175,555
Liabilities		
Current Accounts payable and accrued liabilities Deferred contributions (Notes 8 and 11)	\$ 87,186 2,721,842	\$ 52,537 2,585,858
Deferred contributions (Notes 8 and 11)	2,809,028 2,299,549	2,638,395 1,774,716
	5,108,577	4,413,111
Net Assets		
Externally restricted endowments (Note 6)	6,855,038	5,929,551
Internally restricted - Future Scholars Reserve (Note 7)	13,743,737	10,004,332
Unrestricted (Note 7)	860,581	3,828,561
	21,459,356	19,762,444
	\$ 26,567,933	\$ 24,175,555
Commitments (Note 11)		
Approved by the Board	Docusigned by: Mulissa Howar	tson

Director

Director

Loran Scholars Foundation/Foundation Boursiers Loran Statement of Operations Year Ended April 30, 2024

	2024	2023
Revenue		
Contributions (Note 9)	\$ 4,081,795	\$ 4,316,061
Investment income made available to fund operations (Notes 5(c), 6		
and 7)	659,807	182,032
Other income	30,077	34,336
	4,771,679	4,532,429
Expenses		
Stipend grants	1,898,848	1,891,766
Enrichment program (Note 10)		
Summer	525,633	430,623
Mentorship and stewardship	335,953	270,130
Gatherings (retreat, conferences, orientation, expeditions etc.)	635,387	643,010
Selections (Note 10)		
Loran Award program	787,095	790,368
Other scholarship programs	15,235	18,626
General and administration	714,165	537,245
	4,912,316	4,581,768
Deficiency of revenue over expenses before the		
undernoted item	(140,637)	(49,339)
Other investment income (Note 5(c))	912,062	1,099,365
Excess of revenue over expenses	\$ 771,425	\$ 1,050,026

Loran Scholars Foundation/Foundation Boursiers Loran Statement of Changes in Net Assets Year Ended April 30, 2024

	Externally Restricted ndowments	F	Internally Restricted - Future Scholars Reserve	U	nrestricted	Total
Balance, April 30, 2023 Interfund transfer May 1, 2023 (Note 7)	\$ 5,929,551 -	\$	10,004,332 2,917,746	\$	3,828,561 \$ (2,917,746)	19,762,444 -
Excess of revenue over expenses Investment income allocated to internally	5,929,551 -		12,922,078		910,815 771,425	19,762,444 771,425
restricted - Future Scholars Reserve (Note 7)	_		821,659		(821,659)	_
Contributions to endowments	535,004		-		-	535,004
Preservation of capital (Notes 5(c) and 6)	390,483		-		-	390,483
Balance, April 30, 2024	\$ 6,855,038	\$	13,743,737	\$	860,581 \$	21,459,356
	Externally Restricted		Internally Restricted	L	Jnrestricted	Total
Balance, April 30, 2022 Excess of revenue over expenses Investment income allocated to internally	\$ 5,200,913 -	\$	9,215,373 -	\$	3,567,494 \$ 1,050,026	17,983,780 1,050,026
restricted net assets (Note 7)	_		788,959		(788,959)	_
Contributions to endowments	446,876		-		-	446,876
Preservation of capital (Notes 5(c) and 6)	281,762		-		-	281,762
Balance, April 30, 2023	\$ 5 020 551	Φ.	10,004,332	\$	3,828,561 \$	19 762 444

Loran Scholars Foundation/Foundation Boursiers Loran Statement of Cash Flows Year Ended April 30, 2024

	2024	2023
Cash provided by (used in)		
Operations		
Excess of revenues over expenses	\$ 771,425	\$ 1,050,026
Net changes in non-cash working capital		
Accrued interest and other receivables	(27,138)	` ' '
Prepaid expenses	(31,006)	
Accounts payable and accrued liabilities	34,649	(30,498)
Deferred contributions	660,817	(317,239)
Reinvested investment income	(1,961,742)	(1,281,397)
	(552,995)	(531,412)
Investing Withdrawals from (contributions to) externally managed investments, net	(139,997)	, ,
Purchase of restricted short-term investments	(50,000)	(25,000)
	(189,997)	(219,491)
Financing		
Endowments contributions received	535,004	446,876
Net change in cash and cash equivalents	(207,988)	(304,027)
Cash and cash equivalents, beginning of year	2,031,732	2,335,759
Cash and cash equivalents, end of year	\$ 1,823,744	\$ 2,031,732

1. PURPOSE OF THE ORGANIZATION

Loran Scholars Foundation/Foundation Boursiers Loran, (the "Foundation"), was incorporated under the Canada Corporations Act and was continued under the Canada Not-for-profit Corporations Act. The Foundation is registered as a charitable organization under the Income Tax Act (Canada) and is exempt from income taxes and is able to issue donation receipts for income tax purposes.

The Foundation is committed to the greatest of Canada's resources: our youth. The purpose of the Foundation is to identify and support high-potential Canadian students who show character, strong commitment to service in the community and leadership potential. The Foundation funds these students to study on Canadian university campuses and provides them with opportunities to explore, develop and share their talents.

The Loran Award is the Foundation's main focus. It is supported annually by hundreds of donors. Offered in full partnership with 25 Canadian universities, a Loran Award is valued at approximately \$100,000 over four years of undergraduate study: an annual stipend of \$11,000 (2023 - \$10,000); a matching tuition waiver from the university; funding for summer internships in three different sectors; mentorship; participation in an extensive network of established and rising leaders; and orientation/graduation programs and coaching. The Foundation also issues one-time awards to national, provincial and territorial finalists who are not selected for a Loran Award.

In addition to the Loran Award, the Foundation administers other scholarship programs that are fully funded by specific companies.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Management is responsible for the preparation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations. Outlined below are those policies considered particularly significant:

Revenue Recognition

The Foundation follows the deferral method of accounting for contributions, which include grants, bequests and donations. Grants and bequests are recognized when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Donations are recorded when received since pledges are not legally enforceable claims. Unrestricted contributions are recognized as revenue when initially recorded in the accounts. Externally restricted contributions, except endowment contributions, are deferred when initially recorded in the accounts and recognized as revenue in the year in which the related expenses are incurred. Externally restricted endowment contributions are recognized as direct increases in net assets when recorded in the accounts.

Investment income (loss), which consists of interest, dividends, income distributions from pooled funds, and realized and unrealized gains and losses, is recorded in the statement of operations, except to the extent that it is externally restricted in which case it is added to or deducted from endowment net assets.

2. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Donated Materials and Services

The value of volunteer and other services donated to the Foundation, that would not otherwise have been purchased, is not recorded in the financial statements as these services are not normally purchased by the Foundation and because of the difficulty in determining their fair value. Donated materials are not recorded in the financial statements.

Cash Equivalents

Cash equivalents consist of guaranteed investment certificates (GICs) with a term to maturity of one year or less and are cashable prior to maturity.

Financial Instruments

Investments reported at fair value consist of investments in balanced pooled funds and any investments in fixed income securities that the Foundation designates upon purchase to be measured at fair value. Pooled fund investments are valued at the unit values supplied by the pooled fund administrator. These values represent the Foundation's proportionate share of the underlying assets. Transaction costs are recognized in the statement of operations in the period during which they are incurred.

Investments in fixed income securities not designated to be measured at fair value are initially recorded at fair value plus transaction costs and are subsequently measured at amortized cost using the straight-line method less any provisions for impairment.

All transactions are recorded on a trade date basis.

Other financial instruments, including accrued interest and other receivables and accounts payable, are initially recorded at their fair value and are subsequently measured at cost, net of any provisions for impairment.

Grants and Awards

Grants and awards are expensed in the academic year to which they apply.

Allocation of Expenses

The costs associated with the selection of scholarship recipients and the enrichment programs include the costs of personnel, premises and other expenses that are directly related to providing the total program and are allocated to the various programs based on the proportional hours spent on each (Note 10).

2. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Foreign Currency Translation

Monetary assets and liabilities denominated in foreign currencies have been translated into Canadian dollars at the rate of exchange prevailing at the year end. Transactions denominated in foreign currencies are translated into Canadian dollars at exchange rates prevailing at the transaction date. Foreign exchange gains and losses are included in the statement of operations.

Use of Estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets, liabilities, disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates. Significant estimates include the allocation of expenses and deferred contributions.

3. FINANCIAL INSTRUMENT RISK MANAGEMENT

The Foundation is exposed to various financial risks through transactions in financial instruments including the following:

Interest Rate Risk

The Foundation is exposed to interest rate risk with respect to its investments in fixed income investments and pooled funds that hold fixed income securities because the fair value will fluctuate due to changes in market interest rates.

Currency Risk

The Foundation is exposed to foreign currency risk with respect to its investments denominated in foreign currencies, because the fair value and future cash flows will fluctuate due to the changes in the relative value of foreign currencies against the Canadian dollar.

Other Price Risk

The Foundation is exposed to other price risk through changes in market prices (other than changes arising from interest rate or currency risks) in connection with its investments in pooled funds.

Changes in Risk

There have been no changes in the Foundation's risk exposures from the prior year.

4. CASH AND CASH EQUIVALENTS

Cash and cash equivalents is comprised of:

	2024	2023
Cash Cash equivalents	\$ 1,323,744 500,000	\$ 2,031,732 -
	\$ 1,823,744	\$ 2,031,732

Cash equivalents consist of redeemable guaranteed investment certificates maturing February 1, 2025 and bearing interest at 4.05%.

5. INVESTMENTS AND INVESTMENT INCOME

(a) Investments measured at fair value, which are held for externally restricted endowments, internally restricted - Future Scholars Reserve, deferred contributions and for excess operating funds, consist of the following:

	Externally	Internally Restricted - Future			
	Restricted	Scholars		2024	2023
Short-term	Endowments	Reserve	Unrestricted	Total	Total
Balanced pooled					
fund ^(b)	\$ -	\$ -	\$ 1,551,786	\$ 1,551,786	\$ 4,224,289
Long-term	Externally Restricted Endowments	Internally Restricted - Future Scholars Reserve	Deferred Contributions	2024 Total	2023 Total
Long-term	Liidowinients	Reserve	Contributions	Total	Total
Balanced pooled					
fund ^(b)	\$ 6,855,038	\$ 13,743,737	\$ 2,299,549	\$ 22,898,324	\$ 17,708,599

Long-term investments are held for endowment purposes and to ensure the Foundation holds assets required to fund long-term scholarship requirements. The investments in the balanced pooled fund are allocated to long-term investments to the extent required for this balance to equal the sum of long-term deferred contributions, externally restricted endowments and internally restricted - Future Scholars Reserve. Any investment funds not required for these long-term purposes are allocated to unrestricted short-term investments.

5. INVESTMENTS AND INVESTMENT INCOME (Cont'd)

(b) The asset mix of the investments held in the balanced pooled fund at year end is as follows:

		2024	•	2023			
Cash	\$	97,800	1 %	\$	877,316	4 %	
Fixed income	,	7,481,734	31 %	(6,579,866	30 %	
Canadian equities		4,987,822	20 %	4	4,386,578	20 %	
U.S. equities	(6,185,878	25 %		5,921,880	27 %	
International equities		5,696,876	23 %	4	4,167,248	19 %	
	\$ 2	4,450,110	100 %	\$ 2 ⁻	1,932,888	100 %	

(c) Investment income earned on the balanced pooled fund is comprised of the following:

	2024	2023
Unrealized gains Interest and dividends	\$ 1,380,047 540,093	\$ 782,535 371,918
Capital gains distributions from balanced pooled fund	-	394,498
Realized gain on disposal	41,602	9,227
	\$ 1,961,742	\$ 1,558,178

Investment income recorded in the statement of operations and statement of changes in net assets is calculated as follows:

				Less:		Less:	Other
				Available	Pre	servation of	investment
			to	support (сар	ital recorded	d income
			0	perations	•	in the	recorded
		Total		orded in the	st	atement of	in the
	iı	nvestment					statement of
2024		income		perations		assets	operations
Externally restricted							
endowments (Note 6)	\$	598,017	\$	(207,534)	\$	(390,483)	\$ -
Internally restricted - Future	*	000,011	•	(==:,==:,	•	(000,100)	*
Scholars Reserve (Note 7)		1,273,932		(452,273)		_	821,659
Unrestricted net assets		89,793		(402,270)		_	89,793
Officetificted flet assets		03,733				-	03,730
Investment income from							
balanced pooled fund		1,961,742		(659,807)		(390,483)	911,452
Interest earned on bank and		.,		(000,001)		(555, 155)	V , .
GIC		610		_		-	610
		0.10					0.10
	\$	1,962,352	\$	(659,807)	\$	(390,483)	\$ 912,062

5. **INVESTMENTS AND INVESTMENT INCOME** (Cont'd)

(c) (Cont'd)

			•	Less: Less: Available Preservation of to support capital recorded			Other nvestment income	
				perations	·	in the		recorded
		Total		orded in the		atement of		in the
2022	I	nvestment		atement of	ch	anges in net		tatement of
2023		income	0	perations		assets		operations
Externally restricted	_			(100.000)		(224 - 222)	_	
endowments (Note 6) Internally restricted - Future	\$	463,794	\$	(182,032)	\$	(281,762)	\$	-
Scholars Reserve (Note 7)		788,959		-		-		788,959
Unrestricted net assets		305,425		-		-		305,425
Investment income from								
balanced pooled fund		1,558,178		(182,032)		(281,762)		1,094,384
Interest earned on bank and GIC		4,981						4,981
GIC		4,301		<u>-</u>		-		4,301
	\$	1,563,159	\$	(182,032)	\$	(281,762)	\$	1,099,365

Investment income made available to support operations is calculated as 3.5% of the opening market value of the externally restricted endowments (Note 6) and the internally restricted - Future Scholars Reserve (Note 7).

(d) Restricted short-term investment consists of a guaranteed investment certificate ("GIC") of \$50,000 (2023 - \$25,000) which is used to secure the Foundation's corporate credit card. The \$50,000 GIC auto-renews annually and is not redeemable prior to maturity.

6. EXTERNALLY RESTRICTED ENDOWMENTS

Externally restricted endowments represent externally restricted endowed funds that are required by the donor to be maintained by the Foundation on a permanent basis. These funds provide a dependable and sustainable source of income to support the Loran awards to scholars.

Effective May 1, 2012, the Foundation adopted a capital preservation policy. This policy has the objective of protecting the real value of the externally restricted endowments by limiting the amount of income available for spending and requiring the reinvestment of any income earned in excess of this limit. The amount of income currently made available for spending is based on 3.5% of the opening market value of the externally restricted endowments. In any particular year, should investment income be insufficient to fund the amount to be made available for spending or the investment return is negative, the amount is funded by a transfer from externally restricted endowments.

In fiscal 2024, investment income of \$598,017 (Note 5(c)) was earned on externally restricted endowments. Of this amount, the amount made available for spending of \$207,534 was recorded as investment income made available to fund operations in the statement of operations. The return in excess of 3.5% of \$390,483 was credited directly to externally restricted endowments as preservation of capital.

6. EXTERNALLY RESTRICTED ENDOWMENTS (Cont'd)

In fiscal 2023, investment income of \$463,794 (Note 5(c)) was earned on externally restricted endowments. Of this amount, the amount made available for spending of \$182,032 was recorded as investment income made available to fund operations in the statement of operations. The return in excess of 3.5% of \$281,762 was credited directly to externally restricted endowments as preservation of capital.

7. INTERNALLY RESTRICTED - FUTURE SCHOLARS RESERVE

Effective May 1, 2023, the Foundation's Board of Directors adopted the Loran Reserves Policy that establishes the internally restricted - Future Scholars Reserve. The Future Scholars Reserve is intended to be used to support Loran's mission, with a portion of the investment income being made available for spending each year to support operations. The amount of investment income currently made available for spending is based on 3.5% of the opening market value of the Future Scholars Reserve. In addition, in the case of a permanent dissolution of the Foundation, the Future Scholars Reserve will provide funds as the Foundation is wound up.

In addition, the Board specified that the value of the unrestricted net assets should be kept at an amount approximately equal to three months of general operating expenses, excluding scholar stipend payments. Funds in excess of this amount would generally be transferred to the Future Scholars Reserve annually.

In fiscal 2024, investment income of \$1,273,932 (Note 5(c)) was earned related to the internally restricted - Future Scholars Reserve. Of this investment income, \$452,273 was included in the statement of operations as investment income made available to fund operations. The balance of \$821,659 was included in the statement of operations in other investment income, and was transferred to the internally restricted - Future Scholars Reserve from unrestricted net assets.

In fiscal 2023, investment income of \$788,959 (Note 5(c)) was earned related to internally restricted net assets, which was included in the statement of operations as part of other investment income, and was transferred to internally restricted net assets from unrestricted net assets.

8. DEFERRED CONTRIBUTIONS

Deferred contributions represent externally restricted contributions not disbursed at year end. The following is a continuity of deferred contributions for the year:

	2024	2023
Deferred contributions, beginning of year	\$ 4,360,574	\$ 4,677,813
Externally restricted contributions received	3,934,345	3,243,495
Externally restricted contributions recognized as revenue	(3,273,528)	(3,560,734)
Deferred contributions, end of year	5,021,391	4,360,574
Less: current deferred contributions	(2,721,842)	(2,585,858)
Long-term deferred contributions	\$ 2,299,549	\$ 1,774,716

Current deferred contributions represent amounts to be recognized as revenue in fiscal 2025. Long-term deferred contributions represent amounts to be recognized as revenue in fiscal 2026 through 2028.

9. CONTRIBUTIONS

Contributions consist of the following:

	2024	2023
Cash donations received in the current year Deferred contributions recognized in the current year (Note 8) In-kind donations	\$ 704,053 3,273,528 104,214	\$ 602,205 3,560,734 153,122
	\$ 4,081,795	\$ 4,316,061

10. ALLOCATION OF EXPENSES

Total general and administration costs of \$84,646 (2023 - \$75,455) were allocated to the Loran Scholar Program as follows:

	2024			2023	
Summer Deferred contributions recognized in the current year Gatherings Selections	\$	10,041 19,253 15,023 40,329	\$	9,088 22,288 12,947 31,132	
	\$	84,646	\$	75,455	

11. COMMITMENTS

During the year, thirty-six Loran Scholars were selected. In their first year of university, each Loran Scholar is awarded a cash grant of \$11,000 (2023 - \$10,000), plus a grant to cover the additional cost of first-year residence.

The Loran awards are renewable for up to three additional years. Awards for subsequent academic years are subject to certain conditions placed on Loran Scholars and are renewable annually at the sole discretion of the Foundation's Directors. Commitments for future years are not recognized in the financial statements. It is the intent of the Foundation to have sufficient funds invested at all times to fund all current Loran Scholars through the completion of their program.

The Foundation also offers one time grants: Loran Finalist Awards of \$6,000 (2024 - \$5,000), and Loran Provincial and Territorial Awards of \$2,000 each. During the year, 54 and 60 recipients were selected for these awards respectively.

		Finalist and Provincial and Loran Territorial Awards Awards Total			Total	
2025	¢	1 752 000	φ	444.000	•	2 407 000
2025	\$	1,753,000	\$	444,000	Ф	2,197,000
2026		1,430,500		-		1,430,500
2027		1,095,000		-		1,095,000
2028		547,500		-		547,500
2029		15,000		=		15,000
	\$	4,841,000	\$	444,000	\$	5,285,000

To meet these and future award commitments, the Foundation has received and recorded deferred contributions of \$5,021,391 (2023 - \$4,360,574).

12. COMPARATIVE BALANCES

Investment income made available to operations from endowment investments was reclassified from other investment income to revenue to conform with the current year presentation.